

## MINUTES OF PRE-BID MEETING

### PROCUREMENT OF BULK FORMULARY MEDICINES PRO/038/2021

A pre-bid meeting regarding tender for **PROCUREMENT OF BULK FORMULARY MEDICINES** was held on Wednesday, May 26, 2021 at 12:00 Pm in the Lecture Room 2 of PKLI & RC 1-PKLI, Knowledge Park, DHA Phase-6, Lahore.

Following members of committee attended this meeting:-

1. Mr. Assad Mahmud	Manager Procurement
2. Mr. Ali Qadeer Butt	HOD Pharmacy (A)
3. Mr. Mian Faisal Hayat	AM Procurement
4. Mst. Bushra Fatima	Procurement Officer
5. Mst. Fatima Fayyaz	Procurement Officer
6. Mr. Abdul Manan	Accounts Officer (Finance)
7. Mst. Iqra Sohail	Resident Pharmacist

Following vendors attended this meeting:-

8. Mr. Ashraf	Health Pharma
9. Mr. Imran Asghar Mr. Zeeshan	AK Enterprises
10. Mr. Shahbaz Rasheed	Pharmasol
11. Mr. Zahid Mahmood	AAA Pharma Plus
12. Mr. Faisal Hussain	Sonexa Pharma
13. Mr. Atta Ullaha	3 Plus Pharma
14. Mr. Arsalan	Oncolink Pharma
15. Mr. Tahir Iqbal	Global Pharmaceutical
16. Mr. Adnan Riaz	Yasir Distribution Network
17. Mr. Khalid Hassan	Brookes Pharma
18. Mr. Tosif Taj	Popular International
19. Amjad Hussain	Genetics Pharmaceutical
20. Mr. Syed Khalid Ali	

Following points were discussed and approved:

- Meeting started with introduction and attendance as well.
- Procurement department briefed about knock down criteria to vendors and asked any query from the participants.

**Q All Bidders representative asked question about point # 1 of knock down criteria, (Bid Security). Bidders show reservation regarding high amount of Bid Security. They requested Bid Security should be item wise, so, that if any firm wanted to quote only a single item, They can pay bid security accordingly. They were of opinion that Bid security should be @ 1% of Estimated cost against each item.**

A In the light of that question, Procurement Officer briefed that as this is a big tender of 178 Items list (Medicines), MRP of Medicines vary from brand to brand. That's why we did not demand bid security @ 1% of Estimated cost of Medicines and Bid security was fixed PKR 1,360,000/- (0.2 % of the estimated budget of Rs. 680 Million).

Q All Bidders representative requested to consider that Bid security may be @ 1% or 2% of Estimated cost against each item (consolidated bid security of all quoted items). Bidders were of opinion that estimated cost may be maximum MRP of available brands.

AM Procurement briefed that for maximum participation of bidders in this tender, we may consider this and float corrigendum. He told to the participants that in previous tender 59 medicines remained unquoted, so we must reconsider item wise bid security criteria. All members unanimously decided that bid security will be @ 1% of Estimated cost against each item (Estimated cost of each item will be uploaded in bidding documents of Procuring agency on PPRA and PKLI website). Bids submission last date will be extended till 15th June 2021.

Q M/s Nestle Pakistan has raised concern about demand of Glucerna and Ensure powder specifically by name. As they are dealing in number of nutritional items and now equivalent products are available, so it is requested by them to demand equivalent products in tender for fair competition?

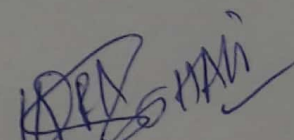
A HOD Pharmacy gave approval of equivalent products and advised to add equivalent products in item list for maximum participation of firms and fair competition.

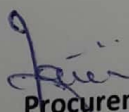
Q M/S Himmel Pharmaceutical representative asked question about item # 147 Iopramide-370 Inj 100 ml, its alternative product Iohexol may be considered?

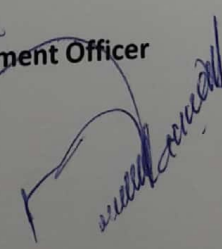
A HOD Pharmacy replied that we will coordinate with Radiology department for clarification on this product. As per their demand and consumption, we will upload accordingly in bidding document.

Meeting ended with vote of Thanks.

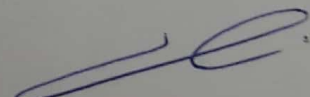
  
Procurement Officer

  
Resident Pharmacist

  
Procurement Officer

  
Accounts Officer (Finance)

  
AM Procurement

  
HOD Pharmacy (A)

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