



MINUTES OF MEETING FOR PROCUREMENT OF DIALYSIS CONSUMABLES HELD ON MAY 26, 2021

Pre-Bid Meeting for the procurement of Dialysis Consumables (PRO-44-2021) was held on May 26, 2021 at 12:00 P.M in Board Room of PKLI. Following representatives from different firms/companies were present in pre-bid meeting.

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| 1. Mr. Hamid Ali | M/s BBraun Pakistan (Pvt) Ltd |
| 2. Mr. Muhammad Ahmad | M/s Eastern Medical Care (Pvt) Ltd |
| 3. Mr. Zarar Butt | M/s Flowtronix System |
| 4. Mr. Adeel Haidery | M/s Bain Medical |
| 5. Mr. Usman Wasir | M/s Searl (Pvt) Ltd |
| 6. Mr. Hafiz Muhammad Monim | M/s Iqbal & Company |
| 7. Mr. Balil Karim | M/s The Cure |
| 8. Mr. Shahid Rafiq | M/s Uniplan |
| 9. Mr. Anwar | M/s 3N Lifemed |

Following representative from PKLI Management were present in Pre-Bid Meeting

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|------------------------|---------------------------------|
| 1. Dr. Adil Manzoor | Consultant Nephrology |
| 2. Mr. Muhammad Naeem | Manager Bio Medical Engineering |
| 3. Mr. Zeeshan Shaukat | Dialysis Coordinator |
| 4. Miss Madiha | Senior Dialysis Technician |
| 5. Mr. Faisal Younas | Assistant Manager Procurement |

Following below mentioned observations were raised by above mentioned firms/companies during meeting session.

Sr. No	Tender Description	Observations by Vendor	Decision by Committee
1	Quoted Product(s) must have four (04) year experience in market/institutes (The firm must attach purchase orders/delivery challans of any Government/Semi Government Institution/Renowned Private Hospitals/GD/Bill of Landing/Commercial Invoice of Principal Manufacturer of each year)	Present firm/company representatives unanimously raised the issue that only few firms/companies will qualify with four (04) years' experience which will hinder healthy competition. All participants unanimously requested/suggested to review this clause and grant Two (02) years' experience against quoted product/item to ensure healthy competition.	Committee reviewed the proposal and agreed on this point deciding that, two (02) years' experience against quoted product to be considered instead of four (04) years to ensure healthy competition. Whereas, experience less than two (02) years against the quoted items shall not be considered
2	"Disinfect Solution for Hemodialysis Machines (Citric Acid 50%)	M/s BBraun representative requested the committee to mention Country of Origin i.e.	Committee reviewed and disagreed on the proposed request giving remarks

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(**Europe Manufactured**) with Disinfect Solution required for Hemodialysis Machine (Citric Acid 50%)


that by adding Country of Origin i.e. (**Europe Manufactured**) with "Disinfect Solution for Hemodialysis Machines (Citric Acid 50%) will reduce healthy competition and will signify advantage to only single firm which should not be the case.


The meeting ended on the note of Thanks.

Note: The decisions taken in the meeting shall be considered as part of the bidding document and evaluation criteria. All firms/companies should prepare technical and financial bids accordingly.



Dr. Adil Manzoor
Consultant Nephrology


Mr. Muhammad Naeem
Manager Bio-Medical Engineering


Mr. Zeeshan Shaukat
Dialysis Coordinator


Miss Madeeha
Senior Dialysis Technical


Mr. Faisal Younas
Assistant Manager Procurement


Mr. Assad Mahmud
Manager Procurement