

MINUTES OF PRE-BID MEETING
PROCUREMENT OF LOCAL PURCHASE OF ALL TYPES OF MEDICINES FOR PKLI.
PRO/72A/2021

A pre-bid meeting regarding tender for **PROCUREMENT OF LOCAL PURCHASE OF ALL TYPES OF MEDICINES FOR PKLI** was held on December 1st, 2021 at 11:00 Am in the Lecture Room 3 of PKLI & RC 1-PKLI, Knowledge Park, DHA Phase-6, Lahore.

Following members of committee attended this meeting:-

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|--------------------------|-------------------------------|
| 1. Mr. Assad Mahmood | Manager Procurement |
| 2. Mr. Mian Faisal Hayat | Associate Manager Procurement |
| 3. Dr. Bushra Fatima | Procurement Officer |
| 4. Mr. Abdul Manan | Accounts Officer (Finance) |
| 5. Dr. Mukarrum Sajjad | Pharmacist |

Following vendors attended this meeting:-

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|----------------------|-----------------|
| 1. Mr. Zahid Mahmood | AAA Pharma Plus |
| 2. Mr. Imran Mehmood | Sir Distributor |
| 3. Mr. Behroz Saleem | BM Pharma |

Following points were discussed and approved:

- Meeting started with introduction and attendance as well.
- Procurement department briefed about knock down criteria to vendors and asked any query from the participants.

Q M/s AAA Pharm Plus representative asked question about point # 11 of knock down criteria, (Minimum 3 Branches/offices in Lahore, Will be verified from DSL of Firm for 3 different locations in Lahore)?

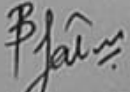
A In the light of that question, Procurement department briefed that for verification of Minimum 3 branches:


- 1) **Firms registered with same Name** having different Pharmacy outlets/Distribution setups (with separate DSL at 3 different locations in Lahore)
- 2) The Proprietor of Participating firm should have different Pharmacy outlets/Distribution setups (with Separate DSL with same Proprietor at 3 different locations in Lahore)

Q M/s SIR Distributor representative asked question about Joint Venture of Pharmacy outlets/Distribution setups?

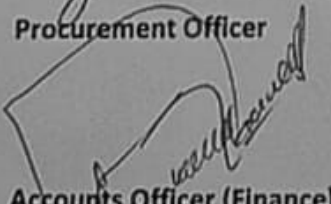
A Procurement department briefed that as per clause no. 3.5 of Joint Venture in bidding document:

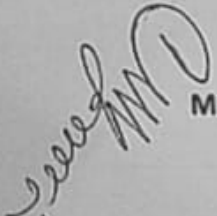
In case of Joint Venture of Pharmacy outlets/Distribution setups, firms are eligible and can participate for better competition.


Procurement Officer


Associate Manager Procurement


Pharmacist


Accounts Officer (Finance)


Manager Procurement